

**Manage your life,
Through your mind.**



THE MINDTECH INSTITUTE

TRAINING & DEVELOPMENT

www.TheMindTechInstitute.com

www.MTI.edu.au



The MindTech Institute, Sydney – Australia

Trainer/s: Adam Musselli

Dates: <https://bit.ly/3wbx2Eb> | Online Training (Anytime)

Location: <https://bit.ly/3wbx2Eb> | Online Training (Anywhere)

You can make reservations the following ways:

Click on the following link <https://bit.ly/3wbx2Eb>

To study online, click on the following links <https://bit.ly/3wbx2Eb>

You may also email us at info@themindtechinstitute.com or info@mti.edu.au

Websites: www.themindtechinstitute.com
www.mti.edu.au

Leadership And Management Training

Master the art of leadership and management skills. Learn key leadership, management and communication techniques and achieve world class leadership success.

Leadership is often confused with management, supervision, being a male boss and only belongs in the corporate world, but that's very far from the truth. However, with this practical training, you'll learn the most important elements of being an effective leader regardless of your background, gender and career. This course will help you develop important skills for real leadership, management, influence, team motivation, and personal development.

Leadership and management are necessary skills to learn whether you're in charge of a small team or an entire company. At home, at work, and at every stage of your career and life in general. Leadership and management skills can apply to any area of your life including: relationships, family, spirituality, wealth, health, career and the relationship with ourselves.

Learning human behavior and psychological archetypes (personas, values and what influence/motivate behaviors) is the most important element in leadership. In order to be able to effectively lead and manage others you need to understand their behavioral patterns and triggers to predict their actions/reactions. This course covers in details how people behave based on their level of behavioral and psychological development. To understand how and why leadership works, we must first know what motivates us.

This amazing segment included in this course and explained in a very simple way will also help you personally to develop yourself and maximize your potentials. After all, you won't be able to lead others if you can't lead yourself first and you need to know yourself and others to lead more effectively.

This leadership and management course does include everything about how to set big goals, delegating, planning, communication motivating etc. however, it's really about leadership not only in the corporate world but even your life in general.

The Top Benefits of this course:

- Become a great leader
- Lead even if you are not officially in charge
- Motivate teams and deal with individuals accordingly
- Build confidence and positive skills into your employees
- Manage yourself and others more effectively
- Connect with your team and discover what motivates them
- Improve your coaching and leading skills
- Improve your communication skills
- Build rapport (trust/bond)
- Best practices and principles of leadership
- Interact and get the most out of team members even if they are leaders
- Discover how to read people's behavior and work with them accordingly

By becoming great at leadership, not only will you pave the way for future promotion, you'll also have a better work/life balance, and a much happier team and life.

For your Personal Development journey, here are the top ten benefits this course can help you achieve:

Get Real Clarity about who you are and what you believe in. Because in order to get what you really want, you have to be yourself.

Better Use of Time. You make better decisions about how you use your most important asset, your time. It's impossible to obtain any more of it. To live a perfect life, you must learn to prioritize how you spend your time. Your guiding principles should be your basic ideals.

More Income and Wealth. It has an impact on your bottom line if you stay true to your basic beliefs. It's much simpler to make money when you're doing something you enjoy and that aligns with your basic principles.

Purpose and passion. Knowing and believing to what matters to you means having more passion in your purpose and more purpose in your passion. The congruity makes it happen.

Inspiration. Understanding and acting on your inner beliefs allows you to be more inspired in your daily life. And we could all use a little more of that.

Motivation. You will stay motivated if you live your life in accordance with your values. It's the motivation that comes from inside, rather than motivation that is imposed from the outside (externally).

Overcoming Discouragement is a skill that may be learned. We all face difficulties and become disheartened from time to time. We become more resilient when we know what our most important values are and are committed to making them a part of our daily lives.

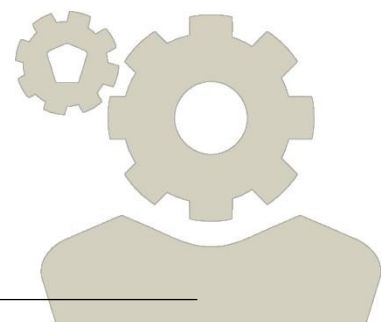
Maintain your focus. Our ideals serve as a moral compass for us. They keep us on the path to our True North. And as we stray from the path, we become more aware of it. They make it easier for us to get back on track.

Easier choices of goals. When we're clear on our most essential values, deciding which goals to develop and pursue becomes easy. We are free to do everything we desire, but we cannot do everything. It is our responsibility to make sensible decisions. And it's a lot simpler when our principles are always in the forefront of our minds.

Better decisions. Having a firm understanding of our underlying beliefs makes every decision easier. It is just less uncomfortable and complex to weigh the advantages and disadvantages of each action.

In summary, understanding, defining, and living our fundamental values enables us to do more of the right things while also increasing our happiness of the process.

This course will guide you through the process of identifying and finding your unique values as well as creating an exciting and meaningful purpose. This approach will provide you with a firm basis for planning, producing, and enjoying your life.



Duration of training: **Online Training:** must be completed within 16 days upon enrolling
In-Class (Workshop): 1 Day.

Exam: A questions and answers exam will be taken at the end of the online training or at the end of the workshop if in-class.

What You Will Learn

What you will learn:

- Apply leadership & management best practices and principles.
- If you are a manager or in charge this course will make you an even better leader.
- Lead and manage any diverse teams to get things done.
- Lead, engage and communicate with others.
- Use skills to influence outcomes and move projects forward.
- Lead yourself so you can led others.
- Gain confidence to take a more active leadership role and be successful.
- Discover an effective model of leadership that will help you manage yourself and others
- Connect with your team and find out what truly motivates them.
- Recognize how our mental programming influences our behaviour and how to deal with that in ourselves and in others.
- Dealing with difficult team members and people in general
- Build (rapport) trust, create a solid team, and boost performance
- How to identify **your dominant value/s**
- Positive aspects of yourself to improve your character.
- The layers of each value level to assist you with your individual transformation
- You will have deeper understanding of yourself and how your express yourself in the world.
- You'll also be able to recognize your strengths and weaknesses.
- You'll discover how your personality and values are developed. This will enable you to break free from previous habits and situations.
- You will have a greater sense of clarity and perspective in your life.

- This course is for any person who wishes to learn more about themselves in terms of personal success, growth, and development.
- Gain a clear understanding of what matters most to you and be able to live a life with greater meaning, passion, and success.
- Learn how to make far more informed and productive judgments about your purpose, goals, and initiatives.
- Define your life's mission in a clear and meaningful way.
- Detect and identify people's value levels and predict their behaviors
- Learn how to read people's behavior, actions and reactions like an open book and deal with them accordingly.
- Deal and communicate with people according to their value levels
- You'll have a greater sense of your awareness, existence purpose and an excellent well-balanced unshakable self-confidence.
- Have a better and clearer prospective of life and the meaning of your model of the world.

Who this course is for:

- Managers and leaders
- Leaders who may or may not be in charge and want to be more effective
- Entrepreneurs and new managers
- Leaders who want to play a bigger role
- Aspiring coaches and team leaders
- Anyone who wants to learn more about human behavior
- Those aiming for leadership roles in the future
- Entrepreneurs looking to build their own businesses and create high-functioning workplaces
- Anyone who wishes to become more successful at work and personal life. This course is appropriate for people working in any industry.

Certificates

All participants receive a certificate embossed with The MindTech Institute authentication seal (unless online you'll receive a printable certificate - for embossed certificates can be organised by post).

The certificates also include student unique identification number for verification purposes.



Enrolment

Enrolment becomes effective upon receipt and full amount is paid unless for online training choosing "Pay Deposit" which is an easy payment option. This option will allow you to only pay half of the course fees amount and study 50% of the course till the remaining balance is paid.

Complete amount should be paid and cleared before completing this online training and getting certified.

You can always contact us to find out if there's a current offer.

To enrol online, click on the following links:

Advanced Sales Training (This Course) >>> <https://bit.ly/3wbx2Eb>

NLP Practitioner and Master Practitioner Training <https://bit.ly/2CbG36i>

FEES: *Please check out the following link:*

For Online Study: <https://bit.ly/3wbx2Eb>

For In-Class (Workshop) Study: <https://bit.ly/3e45S5f>

Payment: You can pay through PayPal, **Credit/Debit Card** or through Direct Deposit to:

The MindTech Institute bank details:

Bank name: ANZ
Account number: 641045807
BSB: 012468
BIC / Swift: ANZBAU3M

If the above payment methods are not available in your country, you can email us at info@themindtechinstitute.com or info@mti.edu.au

Instructor:

Adam Musselli



Adam has been in the field of psychology and social & behavioural science as well research since the early 2000s. Adam provides training and consultancy services for businesses and individuals. He is the lead trainer at The MindTech Institute.

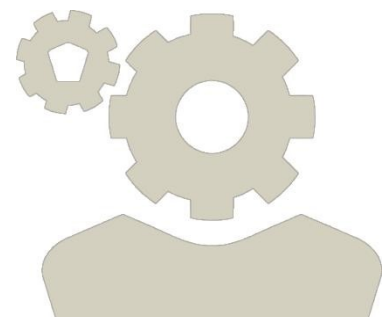
Adam's educational and experience background in understanding human's behaviour, sociology and psychology has given him a broad base from which to approach many topics. He believes that knowledge is not power until it is utilized and he believes in the simplicity of training and teaching.

The MindTech Institute and Adam Musselli have since 2007 been a symbol for effective, efficient and sustainable hypnosis and NLP methods and techniques which are taught in over 10 different locations across the world, and increasingly more people are discovering these easy and applicable techniques for their practices or as in therapies to solve personal issues and challenges as well as corporate and personal development training.

Adam included simplicity into hypnosis and NLP which inspires and motivates many of his students. This simplicity is also expressed through a unique elegance to discover and treat: the respect towards clients, and how to guide therapeutic processes with a firm hand to the solution. He has a very unique and pleasant way in delivering his lectures, training and workshops. In addition, his multilingual, intellectual and academic background give him the ability to engage his students and audience by using simple metaphors even when he's lecturing what is considered "Extreme Science".

Adam holds several seminars and many courses in Australia and abroad throughout the year. He runs in-class Advanced Diploma Courses such as in Leadership and Management, Marketing and Communication, Counselling as he is also the voice behind the online courses at The MindTech Institute. He also delivers courses in Neuro Linguistic Programming NLP, Advanced Hypnosis, Life Management, Life and Business Coaching Training and many other courses and subjects.

You can also check out his podcast "The Dynamic Thinking Project Podcast" on iTunes and other major media platforms including YouTube.



TRAINING

The MindTech Institute is a Registered Training Institute delivers all their qualifications and courses in Australia and abroad. They offer a wide range of training options with focusing on assisting individuals and businesses who wish to gain valuable knowledge and skills to achieve their best potentials leading to greater improvements, many positive successful pathways and outcomes. The MindTech Institute offers the best cutting edge online, in-class training and workshops which include Advanced Diplomas, Diplomas, NLP Practitioner Training, NLP Master Practitioner Training, Hypnosis Training also Practitioner and Master Practitioner Levels, Life Management Training, Time Management, Advanced Sales Training, Stress Management, Leadership Training, Customer Service training, Emotional Intelligence Training, Effective Presentations Training and many other essential courses which are extremely necessary to anyone who desires success and growth.



SERVICES

Collaboration is at the heart of every interaction with The MindTech Institute students and clients. Working in partnership to understand their key goals or/and business concerns. The MindTech Institute identifies what you want to achieve and helps you to see your personal goals, business or career goals from a new perspective - and then offer the right solutions to help you to grow. The MindTech Institute way of working with their students and clients brings flexibility and creativity as well as qualities which elevate their performance as an individuals, employees, business managers or leaders. The MindTech Institute main objective is to work with you to develop a clear path to reach realistic goals which are important to you and your business.



The MindTech Institute is a Registered Training Institute based in Sydney Australia. The MindTech Institute offers various courses, diplomas, seminars and workshops delivered in class as well as online. The MindTech Institute is also known as one of the world leading recognized training institutes that can offer recognition of prior learning services which is also recognized world-wide through other institutes, colleges, universities as well as to study abroad.